

447 Spencer RD
Toledo, WA 98591

Connor Vermilyea

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Work Experience

Bozarth Sales, Account Executive

May 2018 - Present

- 117% to Quota FY2019
- 132% YTD FY2020
- Sales Representative of the Month (numerous months)
- Largest Sale is Bozarth History: \$52,000 sale
- Write and present business proposals to established and prospective clients
- Manage and upsell current customers
- Oversee Lumberyard supply chain
- Face-to-face presentations
- Strategic growth and performance

Toledo High School, Junior Varsity Baseball Coach

Feb 2019 - Present

- Coach young athletes in baseball skills and professional demeanor
- Develop and implement practice sessions/games for pitchers and team members
- Evaluate ongoing player capabilities making recommendations as needed
- Develop and manage strength training and conditioning program
- Collaborate with teachers regarding academic/grade concerns

Wilcox & Flegal, Cardlock Maintenance

July 2016- April 2018

- Maintenance of fuel stations throughout given territory
- Pressure washing, cleaning, and repairs
- Managed paperwork for schedules of various locations

Qualifications

- Passionate hunter who consistently exceeds expectations with customers
- Challenges customers to think differently about the status quo of their business
- Dynamic communicator who forges lasting relationships with customers
- Energetic public speaker
- Proficient with using technology
- Revenue generation
- Territory management

Education

Lower Columbia College

June 2016

Transfer Credits Earned

LCC Baseball Team