# **ROBY MYLES**

# **Strategic Sourcing Professional**



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#### CAREER OBJECTIVE

Proactive professional with 17+ years of experience and a proven knowledge of executive support, workflow prioritization, and records management. Aiming to leverage my skills to successfully fill the Strategic Sourcing Professional role at your company.

## **EXPERIENCE**

#### Aptum Technologies (USA) Inc / Vancouver, BC

Dec 2013 Jun 2020

**Buver Planner II** 

- \$150MM CAD Portfolio with IT, SaaS, laaS vendor sourcing and contract management
- · Cross function with IT, Legal, Marketing, Project Management and stakeholders, as needed, in contract negotiations, red-lining, execution and implementation
- Reviewed and presented contract/agreement specifics to stakeholders and executives as needed
- Continuous improvement focused on the customer experience, internal and external. Always looking for the win-win.
- Achieved savings goal \$6.5MM-Annual projects aggregate
- Successful RFx processes in corporate services, indirect expenses, training, SaaS and other Services as Software packages

#### **Oma Entertainment / San Antonio, TX**

**Jul 2012** Nov 2015

Technical/Safety Director @ SeaWorld Texas, San Antonio

- Refined and maintained technical inspections, safety documents, training and compliance governance. The company never failed an OSHA or State Safety Audit during my tenure.
- Source all safety equipment and materials in an marineenvironment
- Consulted with animal trainers to coordinate physical

#### **ADDITIONAL SKILLS**

Computer literate, MS Office Suite and office machine friendly

ERP system experience 15+ years, AVAIL, R2, Intellievent, MS Great Plains, Oracle

Experienced in presenting to C-Suite and **Board Members** 

#### CERTIFICATIONS

Certified Professional in Supply Management (CPSM)

performers, Beluga Whales and Pacific White Sided Dolphins for regular, daily, performances

 Performed general HR duties such as payroll, visa tracking, on the job injuries reporting, insurance follow through and rehabilitation compliances

# AV Technical Services (AVTS) / San Antonio, TX

Jan 2010

**Inventory Control/Purchasing Agent** 

Feb 2012

- Designed and implemented bar-code based asset management system, policy and processes
- Sourced Capital and Operational Expenditures, and equipment cross-rentals within industrial environment
- Hired for this position by previous supervisor (Freeman AV) who had moved to AVTS. Reasoning was an appreciation for my work ethic and service levels.

### Freeman Audio-Visual / San Antonio, TX

Mar 2005 Jan 2010

**Inventory Control Supervisor** 

- Schedule, coach and train direct reports
- Scheduled audio visual equipment rentals for branch and international transfers
- Reduced inventory shrinkage over 15% in year-1, over-time reduction 30% year-1

# **EDUCATION**

May 2013

The University of Texas at San Antonio / San Antonio, TX Bachelor of Arts (B.A.)Business Management