

# Pamela Godfrey

---

169 Fairway Dr. Sequim, WA, 98382 (512) 516-3621 [usgodfrp@yahoo.com](mailto:usgodfrp@yahoo.com)

## Professional Summary:

- Track record of accomplishment in all disciplines of Supply Chain/Materials Management.
- Global procurement, contracts, inventory control, master scheduling, warehouse management, and project management.
- Professional experience in Commercial and Military Organizations for Avionics, Defense, Nuclear, Motors, Wind Energy, Semiconductor, Test & Measurement, Construction, Agricultural and Food Service Industries.
- People Management – Development and succession planning/coaching, performance reviews, employee improvement plans, job descriptions, departmental goals, salary administration, including organization redesign combining two division departments and staff reduction.

## Professional Experience: TECO-Westinghouse Motor Company – Supply Chain Commodity Manager

- SAP Implementation & System Process/Project Manager for Supply Chain and Warehouse in 3 divisions in US, Mexico & Canada.
- Led indirect Productivity Improvement Teams for Purchasing, Planning, Manufacturing Engineering, Quality, Warehouse & Logistics resulting in 3 headcount reductions.
- Quarterbacked bringing Lean 6-sigma to TECO-Westinghouse resulting in 27 projects achieving a savings of \$1.8M/year. Personally responsible for implementing 14 Lean Projects in the factory, sales and purchasing areas resulting in \$743k savings/year.
- Successfully combined two procurement departments while implementing a strategic supply chain organization. Supervised and managed staff of 4-10 employees including Procurement Engineers, Sr. Strategic/Tactical Buyers and Buyer/Planners.
- Selected by CFO to manage/negotiate all Corporate Procurement contracts.
- Key provider to company operations and sales management for all product cost profiles and production data for negotiations with external company customers.
- Tactical KPI accomplishments:
  - ✓ Cost Reductions: achieved 59% of my 5 year spends
  - ✓ Cost Avoidance annually achieved \$1.5M vs. 500k goal for over 5 years
  - ✓ Department 5-year cost savings 9%
  - ✓ On-time delivery improved from 74% to 99%
  - ✓ Material Availability to job start date increased from 68% to 99%
  - ✓ Small Disadvantaged Business – achieved 64% of supply base vs. a goal of 37%
  - Supplier Quality achieved 95% vs. goal 80%
  - Department Scorecard achieved 97%
  - Top 38 Suppliers Scorecard average achieved @ 98%
  - Reduced Approved Supplier List by 85% vs. 20% goal
  - Shipped 65 wind turbines 100% on time
  - Increased turbine shipping rate from 1 to 3/week in one year
  - Achieved all annual Budget Goals
- Developed and managed 12 Point of Use Kanban auto-replenish programs resulting in a cost avoidance of \$323k annually.
- Designed and acted as a Project Manager for an Automated Purchase Order Process. Rolled out and implemented a process with 7 suppliers resulting in cost avoidance of \$91k/year.
- Implemented purchased assembly kits for two work cells, resulting in a reduction from 120 purchased parts to 14. A cost avoidance of \$39k.

# Pamela Godfrey

---

- Transferred Wind Turbine Supply Chain responsibility from Germany to Texas. Sourced worldwide 2370 parts for 3 NPI designs. Created and implemented a first article process for critical components.
- Projects managed: Developed a strategy and implemented global sourcing and roadmaps, procurement spend analysis, suppliers evaluations & scorecards implementation, department KPI's, supplier reduction disengagement and consolidation, capacity ramp analysis, supplier financial risk analysis, purchase order funds flow analysis, line of balance, business reviews, visual production metric boards, Dodd-Frank Survey, ISO 9001 & 14001 certification, internal Supply Chain Website, 6S, performance improvement programs, best-in class benchmarking department policies and procedures.
- Negotiated/implemented discount payment terms and eliminated COD and Letters of Credit.
- Project Manager for 8 Supplier Days and Fairs and authored a supplier handbook.

## **Additional Relevant Accomplishments in Prior Positions:**

- Sales and Operations planning for contract manufacturers to support worldwide distribution.
- Procured a new construction 8-story Austin R&D center and a 144k sq. ft. Hungarian manufacturing facility with all the contents under budget and on time.
- Transitioned mechanical commodity sourcing and procurement from three US companies to Hungarian manufacturing facilities. (2700 parts)
- Transitioned packaging commodity sourcing/procurement from Amsterdam distribution facility to Hungary.
- Responsible for Purchasing, Inventory Management, Master Scheduling, Stockroom, Shipping & Receiving.
- Negotiated Supplier Value Engineering projects with savings of \$15.3 million/year.
- Developed joint development agreements for R&D for new products in concept and alpha stages.
- Managed, directed and provided technical expertise for all activities associated with documentation, education, training and implementation of a new MRPII, JIT and FDC for 4500 employees.

**TECO-Westinghouse Motor Company** – Supply Chain Commodity Manager, (1/2008-4/2010), Wind Turbine & Motor & Medium Voltage Drives Divisions, Commodities: Mechanical, Expense, Electrical, Outside Services & Interdivisional, Round Rock, TX.

**ATMI** - Central Planning Inventory Analyst & Master Scheduler, (2007), responsible for Contract Manufacturers, Austin, TX.

**National Instruments** - Sr. Commodity Buyer, (1999-2007), Commodities: Mechanical and Expense, Austin, TX

**Crossroads Systems** - Materials Manager, (1998-1999), Austin, TX

**Applied Materials** - Corporate Purchasing Contracts Specialist, (1996-1998) & Division Purchasing Contracts Specialist (1996), Austin, TX.

**Star Manufacturing** – Buyer/Planner, (1993-1995) Freeport, IL.

**Honeywell** - Education and Training Specialist/Project Manager and Production Control Analyst (1983-1993). Defense Division, MN, Military Avionics Division, MN. and Guidance & Navigation Division, FL

## **Education, Certification:**

University of Minnesota - Bachelor of Science in Retail Merchandising, May 1988

Yellow Belt 2007 and Green Belt Certified 2011 APICS/NAPM- CPM courses complete