

Garrett R. Thurman

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Education

Bachelor of Arts in Business Administration, Marketing Major May 2018
Washington State University, Pullman, WA - GPA 3.49

Experience

Assistant Rental Manager September 2018- Present
Penske Truck Leasing- Everett, WA

- Actively manage operations and inventory. This includes customer billing, processing invoices, managing equipment needs for customers in the greater Seattle district, and performing inventory reconciliations daily.
- Providing qualified leads and actively pursuing new business from existing clients and potential clients alike. This includes conducting sales calls on a wide array of companies that have the potential to do business with Penske.
- Active monitoring of the utilization of inventory, profit and loss accounting, revenue per vehicle, and maintenance costs. These factors, and many more, are the indicators of the branch hitting the financial goals set out in the business plan, and therefore let me know if we are on target for the period.

Night Auditor July 2017- July 2018
Residence Inn by Marriott, Pullman WA

- Prepared relevant financial documents for hotel operations.
- Prepared daily 3-month accounting forecasts for hotel revenue and occupancy.
- Assumed sole responsibility for hotel operations during my nightly shifts including customer service, sales, and maintenance.

Foreman of Painting Crew June-August 2015
Twin City Painting, Portland, OR/Vancouver, WA

- Managed two-person exterior house painting crew and worked on a strict compensation-based timetable structure
- Handled as foreman, primary contact with homeowners and direct managers
- Worked on a strict compensation-based timetable
- Managed project completion and budget to maximize revenue for the company

Projects

Marketing Research August-December 2017
Washington State University/ City of Pullman, WA

- Member of a marketing research team during a market research course.
- Conducted over 200+ surveys which were collected both online and in-person.
- Analyzed data with IBM SPSS software
- Presented research on the economy of downtown Pullman, along with our innovative ideas for improvement. Research presentation was given by research team to the Mayor of Pullman, WA.

Academic Achievements

President's Honor Roll Recipient Fall 2017
Issued by WSU for a GPA higher than 3.75