**Steven Eaton
20920 Hobson Rd SW
Centralia, WA 98531**

**Career Objective:** *Dedicated, self-motivated business owner looking to utilize my supply management to maximize the efficiency of a team.*

**Work Experience**

**Safety NW** *Owner*
2012-Current
Owner of a personal protection equipment distribution company.

* Manage safety equipment inventory to efficiently keep local customers supplied.
* Reconcile inbound shipments for accuracy and input numbers into software.
* Acquiring new manufacturers to distribute safety products.
* Designed Website and integrated software to connect online marketplaces with accounting software
* Handle customer inquiries and work to resolve all issues.

**MTCI** *Director of Operations*
2008-2013
Managed the day-to-day operations of the American Heart Association Training Center and the GSA contract for the distribution of emergency medical training devices.

* Managed Accounting Department, Instructors, Sales Staff and Office Assistants
* Implemented sales strategies to maximize profitability.
* Designed new company website to allow for online purchases.
* Responsible for GSA Contract and insuring accuracy of the products

**Household Finance – HSBC** *Assistant Vice President, Branch Manager*
2003-2008
Managed a sales staff of 5 and an office assistant to achieve company objectives.

* Held daily staff meetings to motivate account executives to meet and exceed company goals
* Responsible for reviewing all loan paperwork for accuracy
* Daily and monthly audit of all branch financials to ensure corporate compliance
* Grew office accounts from $30 million dollars to $60 million dollars

**Awards**

* President Council Award HSBC 2005
* 6 time winner of the HSBC PACNW Summit Award

**Volunteer Work**
2018 – Current Rochester Youth Football Coach
2016 Rochester Youth Soccer Coach
2015 Rochester Youth Baseball Coach

**Education**
Merrill Lynch – Internship 1997
Lower Columbia College 1995-1997