# Erica R. Dunn

# Restaurant Manager

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#### SKILLS

- Service- orientated
- Dynamic, friendly hostess
- Natural leader
- Strong work ethicPOS systems operations
- Trained in performance & wage reviews
- Marketing and advertising
- Inventory control & record keeping
- Staff scheduling
- Passion for customer service
- Proven cost-control expert
- Conflict resolution techniques
- Results-orientated

# **EXPERIENCE**

#### Texas Roadhouse, Kennewick, WA SERVER/LINE DANCER 10/2013 - 05/2016

- Organized special events in the restaurant.
- Promoted a positive atmosphere and went above and beyond to guarantee each customer received exceptional food and service.
- Maintained a safe working and guest environment to reduce the risk of injury and accidents.
- Greeted guests within 60 seconds of being sat.
- Suggestive selling and upselling.
- Food and beverage orders and inputting them into the POS terminal.
- Line dancing every 30 minutes for the customers entertainment.
- expediting food and beverages.
- Cash and card handling.

### Shari's Restaurant, Spokane, WA ASSISTANT MANAGER 07/2010 - 08/2013

- Overview front of house personnel to maintain adequate staffing and minimize overtime.
- Maintained a safe working and guest environment to reduce the risk of injury and accidents.
- Developed, implemented & managed business plans to promote profitable food and beverage sales.
- Skillfully interacted with external vendors to obtain the best quality in pricing and product.
- Conducted timely performance evaluations for all front of house staff.
- Effectively managed payroll and timekeeping, including completion of the proper paperwork for new hires and terminations.
- Promoted the business through participation in and sponsorship of community events.
- Quickly identified problem situations and skillfully resolved incidents to the satisfaction of involved parties.

- Created fun team building activities to engage staff in up-selling to meet revenue targets.
- Purchased adequate quantities of necessary restaurant items, including food, beverages, equipment and supplies.

#### Samurai Sam's, Spokane, WA ASSISTANT MANAGER 09/2006 - 03/2010

- Carefully interviewed, selected, trained and supervised staff.
- Clearly and promptly communicated pertinent information to staff, such as large reservations or last minute menu changes.
- Organized special events in the restaurant, including receptions, promotions and corporate luncheons.
- Carefully developed a lucrative annual food and beverage marketing plan and strict budget to maximize profits.
- Correctly calculated inventory and ordered appropriate supplies.
- Actively participated in ongoing customer service programs to build sales and rapport in the community.
- Promoted a positive atmosphere and went above and beyond to guarantee each customer received exceptional food and service.
- Led and directed team members on effective methods, operations and procedures.
- Prepared for executed new menu implementations.
- Oversaw front of house personnel to maintain adequate staffing and minimize overtime.

## ADDITIONAL INFORMATION

- Excellent customer service skills
- Able to work on a rotating shift
- Excellent communication skills